



côreco  
a better way

Strengthen  
your business  
with Coreco

# Coreco Network Benefits



## A dynamic brand

Work with a recognised, award-winning brand that is frequently featured in the media



## Future proof your business

Get access to our industry-leading technology and client servicing platform to enhance the customer journey



## Office Space

Access the Coreco Hub in Central London as and when you need it



## Support with lenders

Take advantage of our established lender relationships to receive top quality support with tricky cases when you need it most



## Safety in numbers

Be protected by our logical compliance process and the security of belonging to a growing organisation



## Clients for life

Our retention team will call all your clients six months before their rate expires and book them an appointment with you



### Grow your own business

Want to find your own introducers or grow your team? We will help and support you through the process



### Looking to retire?

We can continue to service your client bank and you will receive a commission whilst we do all the work



### Strength in depth

Work within the MAB network and L&G Mortgage Club to access the latest new lenders and exclusive products



### Commercial finance

Refer your clients to Coreco's experienced commercial team and receive a payaway on all introductions



### Hassle free protection

Refer your clients to our Protection Specialists to earn additional income



### Our DNA

By joining Coreco you will become a part of our culture which is defined by our DNA (see p.5)

# Added extras

These may come with an additional charge, and you can pick and choose which ones you need.



Staff on holiday? Our experienced employees can provide temporary support



Branded business cards (first 100 free)



New enquiries from Coreco's website and introducers



Bespoke marketing collateral



# Our DNA



**The client is at the heart of everything we do**  
look after them well and you'll have a client for life



**Always ask "is there a better way?"**  
always question, always challenge



**Attitude is everything**  
people may hear your words, but they feel your attitude



**Empathy is key**  
walk a day in your client's shoes



**Deliver on your promises**  
but don't cut corners to do so



**Embrace your personality, it sets us apart**  
we are not robots, and never will be



**Be unique, different and diverse**  
everyone, no matter their creed, colour, gender or sexual orientation, has a home here



**Mind your language**  
don't over-complicate things, there's no room for jargon; only clear, down-to-earth advice



**Respect each other's point of view**  
you might even learn something



**Share your expertise**  
Power is gained by sharing knowledge, not hoarding it



**The standard you walk past is the standard you become**

**Empowering better financial decisions**

## Get in touch

### Coreco

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## Our Lifetime Promise

As a growing, dynamic company we have always prided ourselves on being several steps ahead. Whilst the nature of work and the way clients interact with all of us is ever changing, Coreco is determined to be at the forefront.

Whilst technology will adapt to speed up the mortgage process, people, personality and advice is as important as ever.

This is why we believe the Coreco Network is a welcome place for experienced brokers to adapt and thrive, safe in the knowledge that there is someone with them every step of the way.

Whether it is technology support, marketing collateral, helping to smooth cases through difficult lenders or just being part of a hub where knowledge between like-minded people is shared, we are here.

We will help retain your clients for you, grow your business and even assist with a retirement plan to ensure that when you stop, your income stream doesn't.

Come and join the Coreco family.

**Coreco – A better way**

[coreco.co.uk](http://coreco.co.uk)